FINANCIAL STATEMENTS

For the Year Ended March 31, 2022

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Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

Board of Trustees Point Reyes National Seashore Association Point Reyes Station, California

# **Opinion**

We have audited the accompanying financial statements of the Point Reyes National Seashore Association ("PRNSA") (a California nonprofit public benefit Corporation), which comprise the statement of financial position as of March 31, 2022, and the related statement of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the PRNSA as of March 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of PRNSA and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about PRNSA's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PRNSA's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about PRNSA's ability to continue as a going concern for a reasonable period
  of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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September 21, 2022 Bunker & Company LLP San Rafael, CA

# STATEMENT OF FINANCIAL POSITION March 31, 2022

|  |         | 2022      |
|--|---------|-----------|
| ASSETS   |         |           |
| Current assets   |         |           |
| Cash and cash equivalents (Note 2)                         | \$      | 1,709,315 |
| Restricted cash  |         | 521,582   |
| Accounts and grants receivable (Notes 2 and 3)             |         | 197,213   |
| Inventory, net of inventory reserve of \$5,495 (Note 5)    |         | 104,402   |
| Prepaid expenses   |         | 5,373     |
| Total current assets                                       |         | 2,537,885 |
| Investments (Note 6)                                       |         | 145,591   |
| Property and equipment, net of accumulated depreciation of |         |           |
| \$137,567 in 2022 (Note 4)                                 |         | 62,436    |
| Land held for the National Park Service                    |         | 1,654,900 |
| Total assets   | \$      | 4,400,812 |
| LIABILITIES AND NET ASSETS                                 |         |           |
| Current liabilities  |         |           |
| Accounts payable   | \$      | 51,229    |
| Accrued liabilities  |         | 164,071   |
| Deferred revenue   |         | 18,000    |
| Total current liabilities                                  | <u></u> | 233,300   |
| CARES Act PPP loan (Note 14)                               |         | 262,000   |
| Total liabilities  |         | 495,300   |
| Net conte  |         |           |
| Net assets Net assets without donor restrictions           |         | 1,729,030 |
| Net assets with donor restrictions (Note 7)                |         | 2,176,482 |
| Total net assets   |         | 3,905,512 |
| Total Hot agoots   |         |           |
| Total liabilities and net assets                           | \$      | 4,400,812 |

# STATEMENT OF ACTIVITIES For the year ended March 31, 2022

|   | Without<br>Donor<br>estrictions |     | ith Donor<br>estrictions | Total       |
|---|---------------------------------|-----|--------------------------|-------------|
| SUPPORT AND REVENUE                     |                                 |     |                          |             |
| Donations and grants                    | \$<br>847,811                   | \$  | 464,052                  | \$1,311,863 |
| Membership contributions                | 174,741                         |     | -                        | 174,741     |
| Sponsorship contributions               | 224,855                         |     | -                        | 224,855     |
| Investment income                       | 4,454                           |     | -                        | 4,454       |
| Stores sales, net of cost of goods sold |                                 |     |                          |             |
| of \$182,314                            | 212,614                         |     | -                        | 212,614     |
| Education programs                      | 184,587                         |     | -                        | 184,587     |
| CARES Act loan forgiveness              | 150,000                         |     | -                        | 150,000     |
| In-kind contributions                   | 25,208                          |     | -                        | 25,208      |
| Other income                            | 15,400                          |     |                          | 15,400      |
| Total support and revenue               | <br>1,839,670                   |     | 464,052                  | 2,303,722   |
| Net assets released from restrictions   | <br>407,609                     |     | (407,609)                |             |
| Total support, revenue and transfers    | <br>2,247,279                   |     | 56,443                   | 2,303,722   |
| EXPENSES                                |                                 |     |                          |             |
| Program services                        | 1,181,145                       |     | _                        | 1,181,145   |
| Management and general                  | 140,147                         |     | -                        | 140,147     |
| Fundraising                             | 445,160                         |     | -                        | 445,160     |
| Total expenses                          | 1,766,452                       |     | -                        | 1,766,452   |
| Change in net assets                    | 480,827                         |     | 56,443                   | 537,270     |
| Net assets, beginning of year           | <br>1,248,203                   |     | 2,120,039                | 3,368,242   |
| Net assets, end of year                 | \$<br>1,729,030                 | _\$ | 2,176,482                | \$3,905,512 |

# STATEMENT OF CASH FLOWS For the Year Ended March 31, 2022

|  |     | 2022      |
|--|-----|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES             |     |           |
| Change in net assets                             | \$  | 537,270   |
| Adjustments to reconcile change in net assets to |     |           |
| net cash provided by operating activities:       |     |           |
| Depreciation and amortization                    |     | 11,836    |
| Net effects of changes in:                       |     | •         |
| Accounts receivable                              |     | (43,971)  |
| Inventory  |     | 13,301    |
| Prepaid expenses                                 |     | (3,903)   |
| Accounts payable                                 |     | 33,457    |
| Accrued expenses                                 |     | 73,452    |
| Deferred revenue                                 |     | (30,562)  |
| Total cash provided by operating activities      | ·   | 590,880   |
| CASH FLOWS FROM INVESTING ACTIVITIES             |     |           |
| Change in investments                            |     | 4,608     |
| Change in fixed assets                           |     | (40,714)  |
| Total cash (used) by investing activities        |     | (36,106)  |
| CASH FLOWS FROM FINANCING ACTIVITIES             |     |           |
| Change in restricted cash                        |     | (521,582) |
| CARES act PPP Loan                               |     | (150,000) |
| Total cash (used) by financing Activities        |     | (671,582) |
| Net change in cash and cash equivalents          |     | (116,808) |
| Cash and cash equivalents, beginning of year     |     | 1,826,123 |
| Cash and cash equivalents, end of year           | _\$ | 1,709,315 |

# STATEMENT OF FUNCTIONAL EXPENSES For the year ended March 31, 2022

|                               |            | Program Services | S                |                           | Supporting Services       | s Services  |              |
|-------------------------------|------------|------------------|------------------|---------------------------|---------------------------|-------------|--------------|
|                               | Stores     | Education        | Park<br>Projects | Total Program<br>Services | Management<br>and General | Fundraising | Total        |
| Salaries and wages            | \$ 118,098 | \$ 290,650       | \$ 249,188       | \$ 657,936                | \$ 73,634                 | \$ 206,047  | \$ 937,617   |
| Employee benefits             | 20,409     | 65,159           | 45,108           | 130,676                   | 23,701                    | 46,354      | 200,731      |
| Bank fees                     | 9,414      | 8,056            | 1,188            | 18,658                    | 810                       | 6,390       | 25,858       |
| Communications                | 5,745      | 16,828           | 315              | 22,888                    | 117                       | 43,078      | 66,083       |
| Contract services             | 6,047      | 74,191           | 114,492          | 194,730                   | 31,092                    | 51,103      | 276,925      |
| Computer equipment & Software | 20,387     | 28,148           | 1,305            | 49,840                    | (9,231)                   | 19,669      | 60,278       |
| Dues and memberships          | 2,877      | 3,025            | 324              | 6,226                     | 657                       | 3,609       | 10,492       |
| Food                          | 344        | 4,968            | ı                | 5,312                     | 1,889                     | 20,439      | 27,640       |
| Supplies                      | 6,140      | 12,741           | 24,413           | 43,294                    | 4,038                     | 38,136      | 85,468       |
| Insurance                     | 7,516      | 12,928           | 601              | 21,045                    | 920                       | 7,516       | 29,481       |
| Property taxes                | t          | ı                | 1,735            | 1,735                     | 1                         | ı           | 1,735        |
| School scholarships           | ı          | 14,573           | ţ                | 14,573                    | ı                         | 1           | 14,573       |
| Mileage                       | 1,013      | 384              | ı                | 1,397                     | 65                        |             | 1,462        |
| Travel                        | 968        | 4,606            | 325              | 5,827                     | 118                       | 316         | 6,261        |
| Utilities                     | 2,503      | 4,305            | 200              | 7,008                     | 501                       | 2,503       | 10,012       |
| Depreciation                  | 1          |                  | 3                | •                         | 11,836                    | ı           | 11,836       |
|                               | \$ 201,389 | \$ 540,562       | \$ 439,194       | \$ 1,181,145              | \$ 140,147                | \$ 445,160  | \$ 1,766,452 |

The accompanying notes are an integral part of these financial statements.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

#### NOTE 1 DESCRIPTION OF ORGANIZATION

Organization — Point Reyes National Seashore Association (the "Corporation") ("PRNSA") was formed to help the National Park Service (NPS) preserve and enhance the Point Reyes National Seashore's extraordinary natural, cultural and recreational resources. PRNSA partners with the National Park Service to create opportunities for all people to experience, enhance and preserve Point Reyes Nations Seashore for present and future generations. PRNSA is a cooperating association, which means it is the Seashore's primary nonprofit partner. PRNSA raises funds to support critical resource preservation projects and offer year-round environmental education programs that engage the public in accessing, enjoying and understanding the Point Reyes National Seashore. Since inception, PRNSA has raised millions of dollars to support park projects and environmental education programs that enhance the visitor experience, protect the park's resources, improves wildlife habitat, and has made a profound difference in the lives of children and adults. The Corporation's primary sources of revenue are National Park Service assistance, donations and grants, memberships, sponsorships and retail sales.

# National Park Service Agreement

PRNSA operates as the primary nonprofit partner of the park under a Cooperating Association Agreement (CAA). The latest CAA became effective December 20, 2010 and with extensions will expire on March 7, 2032. In addition, the NPS reserves the right to terminate the CAA at any time.

NPS provides financial assistance to PRNSA in the form of task agreements and work orders for specific projects. Such financial assistance is governed by a Cooperative Agreement. The latest Cooperative Agreement became effective on July 15, 2019 and will expire on July 15, 2024.

## NOTE 2 SIGNIFICANT ACCOUNTING POLICIES

Method of Accounting – The financial statements of the Corporation are prepared using the accrual basis of accounting in accordance with U.S. generally accepted accounting principles, which reflects revenue when earned and expenses as incurred.

<u>Cash and Cash Equivalents</u> - Cash is defined as cash in demand deposit accounts as well as cash on hand. Cash equivalents are short term, highly liquid investments that are readily convertible to known amounts of cash and investments so near their maturity that the risk of changes in value due to changes in interest rates is negligible. These are generally investments with maturity dates within three months of the acquisition date. From time to time, amounts on deposit may exceed federally insured limits.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

#### NOTE 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Basis of Presentation</u> – The Point Reyes National Seashore Association is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

<u>Net assets without donor restrictions</u> - Net assets that are not subject to any donor-imposed restrictions. This class also includes restricted gifts whose donor-imposed restrictions were met during the fiscal year.

Net assets with donor restrictions – Net assets that are restricted by a donor for use for a particular purpose or in a particular period. Some donor imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

<u>Fair Value Measurements</u> – The Corporation carries certain assets and liabilities at fair value. Fair value is defined as the price that would be received if selling an asset or paid if transferring a liability in an orderly transaction between market participants at the measurement date. Fair value measurement standards also require the Corporation to classify these financial instruments into a three-level hierarchy. The Corporation classifies its financial assets and liabilities according to the three levels below, and maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value.

<u>Level 1</u> – Quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities, without adjustment.

<u>Level 2</u> – Quoted prices in markets that are not considered to be active for identical or similar assets or liabilities, quoted prices in active markets of similar assets or liabilities, and inputs other than quoted prices that are observable or can be corroborated by observable market data.

<u>Level 3</u> — Inputs that are both significant to the fair value measurement and unobservable, including inputs that are not derived from market data or cannot be corroborated by market data.

The Corporation's carrying amounts of its assets and liabilities, approximate fair value under Level 1 and Level 2 for the years ended March 31, 2022.

<u>UPMIFA</u> - A standard was created which provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA).

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

# NOTE 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

California adopted UPMIFA on January 1, 2009, the provisions of which apply to endowment funds existing on or established after that date. A key component of the standard is a requirement to classify the portion of investment return from donor-restricted endowment funds that is not classified as net assets with donor restrictions until appropriated for expenditure.

<u>Property, Equipment, and Leasehold Improvements</u> - The Corporation records property, equipment, and leasehold improvements at cost of acquisition, or if donated, the fair market value (if greater than \$5,000 at the date of donation). Depreciation is recognized using the straight-line method over the useful lives of the assets, which range from three to fifteen years. The Corporation capitalizes all property, equipment, and improvements with a cost in excess of \$5,000.

<u>Contributions and Revenue Recognition</u> – Contributions consist of cash contributions as well as in-kind goods and services provided to the Corporation. Contributed services are recognized at their fair value if the services received (a) create or enhance long-lived assets, or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Unconditional promises to give are recognized as revenues in the period such promises are made by the donor. Donated securities are recorded at their fair value at the date of donation.

Contributions are recognized when the donor makes a promise to give to the Corporation that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Revenue is recognized as earned as services are provided to constituents being served. All revenue received in advance of products or services provided is deferred.

Accounts Receivable - Multi-year pledges are recorded at present value. Contributions receivable are reviewed for collectability, and reserves for uncollectible amounts are established as needed. It is the practice of the Corporation to expense uncollectibles only after exhausting all efforts to collect the amounts due. The Corporation considers all unconditional promises to give fully collectible and therefore, there was no allowance for doubtful accounts at March 31, 2022.

## NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

# NOTE 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

<u>Inventory</u> - Inventory consists principally of books and other merchandise available for sale at the bookstores. PRNSA states its inventory reserve at the lower cost or realizable value, using the first-in, first-out basis.

<u>Functional Allocation of Expenses</u> - The costs of providing the various programs, supporting services and other activities have been summarized on a functional basis in the Statement of Activities and Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited based on management's estimates and analysis of personnel time spent on each program and activity.

<u>Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual future results could differ from those estimates.

<u>Income Taxes</u> – The Point Reyes National Seashore Association is exempt from federal and state taxes under Section 501(c) (3) of the Internal Revenue Code (IRC) and Section 23701d of the California Revenue and Taxation Code, and is considered by the IRS to be a Corporation other than a private foundation. In the opinion of management, there is no unrelated business income.

<u>Tourism</u> - The Corporation is dependent upon visitor traffic to the Point Reyes National Seashore, which is a popular destination for residents of and tourists visiting the San Francisco, Bay Area.

<u>Advertising Costs</u> – It is the policy of the Corporation to expense advertising costs as incurred.

#### Recent Accounting Pronouncements

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, Leases (Topic 842). Under the amendments in this ASU, a lessee should recognize the assets and liabilities that arise from leases. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. This ASU was originally effective for fiscal years beginning after December 15, 2019. In July 2019, the FASB approved a proposal to defer, for one year, the implementation of this ASU for nonpublic companies and in May 2020, the FASB approved an additional one year deferral. This ASU will now be effective for fiscal years beginning after December 15, 2021. Early adoption is permitted. The Corporation has not yet implemented this ASU and is in the process of assessing the effect on its financial statements.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

# NOTE 2 SIGNIFICANT ACCOUNTING POLICIES (continued)

Recent Accounting Pronouncements (continued)

In September 2020, the FASB issued ASU 2020-07, Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets. Under this ASU, a not-for-profit entity is required to present contributed nonfinancial assets as a separate line-item in the statement of activities, apart from contributions of cash and other financial assets as well as include enhanced disclosures surrounding the nature and valuation techniques of the contributed nonfinancial assets. This ASU is effective for fiscal years beginning after June 15, 2021 and the Corporation has implemented this ASU.

#### NOTE 3 ACCOUNTS AND GRANTS RECEIVABLE

Accounts and grants receivable as of March 31, 2022 consisted of the following:

|                                      | <br>2022      |
|--------------------------------------|---------------|
| Contributions receivable             | \$<br>130,000 |
| Nation Park Service                  | 45,765        |
| Education                            | 20,505        |
| Miscellaneous                        | 943           |
| Total Accounts and grants receivable | \$<br>197,213 |

All receivables are expected to be received during the following fiscal year; therefore, there is no allowance for doubtful accounts.

## NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment at March 31, 2022 consisted of the following:

Property and equipment at cost:

|                             | 2022       |
|-----------------------------|------------|
| Furniture and equipment     | \$ 157,477 |
| Leasehold improvements      | 42,526     |
|                             | 200,003    |
| Accumulated depreciation    | (137,567)  |
| Property and equipment, net | \$ 62,436  |

Depreciation expense for the years ended March 31, 2022 was \$11,836.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

#### NOTE 5 INVENTORY

PRNSA retains an inventory of items for sale that appeal to visitors of the National Seashore. An inventory reserve is maintained to provide for obsolescence of outdated inventory items that can be expected over the normal course of operations. The reserve is based on management's analysis of the inventory balance and general business and economic conditions in the community. As of March 31, 2022, management determined a reserve of \$5,495.

#### NOTE 6 INVESTMENTS

The following table summarizes the assets measured at fair value on a recurring basis, at March 31, 2022:

|   | <u>Fai</u> | r Value          | i<br>M<br>Ide | oted Prices n Active arkets for ntical Assets Level 1) | Ot | gnificant Other oservable Inputs Level 2) | Unob<br>In | nificant<br>eservable<br>iputs<br>evel 3) |
|---|------------|------------------|---------------|--|----|---|------------|---|
| Marin Community Foundation Investments                                      | \$         | 145,591          | \$            | 109,194  | \$ | 36,397                                    | \$         | -   |
| Investments Valued at Cost:<br>Certificates of Deposit<br>Total Investments | \$         | 5,000<br>150,591 | \$            | 5,000<br>114,194                                       | \$ | 36,397                                    | \$         |   |

#### NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with temporary donor restrictions consist of donor gifts restricted for specific purposes. As of March 31, 2022, net assets with donor restrictions consisted of the following:

|                       | 2022         |
|-----------------------|--------------|
| Park enhancements     | \$ 221,316   |
| Education             | 156,368      |
| Land held for the NPS | 1,654,900    |
| Conservation efforts  | 138,898      |
|                       | \$ 2,171,482 |

Net assets with permanent donor restrictions consist of funds for which the donors have directed that only current income from these assets be used for the Corporation's operations, with the original principal amount invested in perpetuity. At March 31, 2022, the Corporation had \$5,000 in permanently restricted net assets.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

# NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS (continued)

The Corporation classifies net assets with permanent donor restrictions when: (a) the original value of a gift is donated; (b) the original value of any subsequent gift is made; and (c) accumulations are made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted funds that is not classified as net assets with permanent donor restrictions is classified as net assets with temporary donor restrictions until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

Total net assets with donor restrictions are as follows:

| Temporary restrictions | \$ 2,171,482 |
|------------------------|--------------|
| Permanent restrictions | 5,000        |
| •                      | \$ 2,176,482 |

# NOTE 8 SPECIAL EVENTS

During the year ended March 31, 2022 the Corporation hosted a special event: Picnic on the Pacific Plate.

The results of this special event are as follows:

|            |           | 2022      |
|------------|-----------|-----------|
| Revenue    | \$        | 260,041   |
| Expenses   |           | (225,628) |
| Net income | <u>\$</u> | 34,413    |

## NOTE 9 IN-KIND SERVICES AND GOODS

Under the CAA with the NPS, PRNSA may occupy and use certain buildings rent-free within the park. PRNSA has determined it is impracticable to calculate the fair value of such rent-free occupancy and thus does not record any amount for it. In addition, the NPS charges PRNSA certain maintenance costs which PRNSA expenses.

Volunteers contribute their time assisting PRNSA in carrying out its activities. Although the value of volunteer contributions is substantial to the activities of PRNSA, such services are not recognized in the statement of activities because they do not meet the criteria for recognition in accordance with GAAP which were discussed in Note 2.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

#### NOTE 9 IN-KIND SERVICES AND GOODS (continued)

PRNSA has various volunteer programs in place where approximately 50 volunteers contribute their services to the Corporation. During the year ended March 31, 2022, volunteers contributed approximately 400 hours of services to the Corporation.

Of the \$25,208 in goods donated to the Corporation, \$17,753 were utilized in the special event.

#### NOTE 10 EMPLOYEE BENEFIT PLAN

PRNSA sponsors a defined contribution salary deferral plan under Internal Revenue Code section 403 (b) for its eligible employees. Eligible employees may contribute up to 100% of their eligible salary to the plan, subject to limits imposed by the Internal Revenue Code. During the year ended March 31, 2022, PRNSA matched 100% of employee contributions up to 2% of the eligible compensation of each contributing employee totaling \$7,329.

# NOTE 11 LIQUIDITY MANAGEMENT

As part of PRNSA's liquidity management strategy, the Corporation structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. PRNSA's working capital and cash flows have cyclical variations during the year attributable to the cash receipts of contributions and grants, and membership fees.

Current liquidity at March 31, 2022 can be quantified as follows:

| Cash and restricted cash |                |
|--------------------------|----------------|
| and cash equivalents     | \$ 2,230,897   |
| Accounts receivable      | <u>197,213</u> |
|                          | 2,428,110      |
| Less: Restricted cash    | (521,582)      |
|                          | \$ 1,906,528   |

#### NOTE 12 CONCENTRATION OF CREDIT RISK

As of March 31, 2022, PRNSA had cash balances with financial institutions which exceeded the \$250,000 Federal Deposit Insurance Corporation (FDIC) insured limit by approximately \$1,760,000.

# NOTES TO FINANCIAL STATEMENTS For the year ended March 31, 2022

#### NOTE 13 CORONAVIRUS PANDEMIC

The United States and global markets experienced significant volatility resulting from uncertainty caused by the world-wide coronavirus pandemic. PRNSA is closely monitoring its investment portfolio and its liquidity and is actively working to minimize the impact of these price movements. The Corporation's financial statements do not include adjustments to fair value that may have resulted from these changes.

# NOTE 14 THE CORONAVIRUS AID, RELIEF, AND ECONOMIC SECURITY (CARES) ACT

During the year ended March 31, 2021, the Point Reyes National Seashore Association participated in the Paycheck Protection Plan under the CARES Act due to the Coronavirus Pandemic and received a loan of \$262,000. On July 15, 2022 the loan was forgiven in full by the Small Business Administration.

# NOTE 15 SUBSEQUENT EVENTS

As of the report date, the Small Business Administration had forgiven the entire loan amount of \$262,000.

Management has evaluated all subsequent events through the Auditor's Report date, the date the financial statements were available to be issued.